GOING SOLAR WITH

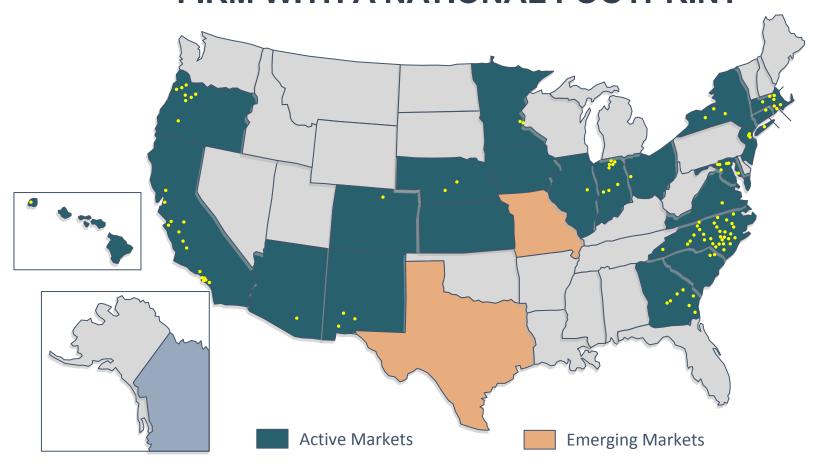


Nebraska Wind & Solar Conference – October 17, 2018





PREEMINENT SOLAR DEVELOPMENT AND INVESTMENT FIRM WITH A NATIONAL FOOTPRINT



Sol Systems has expert understanding of local and regional solar programs and incentives.



SINGLE POINT OF CONTACT FROM START TO FINISH



	Development	Financing	Construction	Asset Management
•	Optimize systems based on your specific consumption profile	 Ability to service both public and private, as well as for- or non-profit entities 	 Work closely with network of trusted and reliable regional EPC providers to guarantee a 	 24/7 monitoring Ongoing preventive maintenance to ensure performance
•	Design project to deliver immediate savings	 Access to multiple sources of committed capital 	competitively-priced project delivered on time	
•	Customize to your specific site	enables flexible transaction structures		

Throughout the 20+ year life cycle of an installation, Sol Systems remains a **singular**, **consistent point of contact**.



LEADING NEBRASKA SOLAR PPA PROVIDER



PPA FINANCING STRUCTURE

Host

- Receives power from onsite PV system
- Predictable electricity prices

Developer

- Coordinates financing, design, and construction of PV system at Host's site
- Processes all incentives
- Monitors PV system performance

kWh

10 - 25 yr. PPA

Payment for electricity

Host: You! The Municipal Utility

Development & Financing:Sol Systems

Development & Construction:GenPro

Source: https://www.seia.org/research-resources/solar-power-purchase-agreements

HOW A PPA BENEFITS YOU



No Upfront Capital Costs



Long Term Hedge on Electricity Prices & Potential Demand Savings



Limited Risk



Better Leverage of Available Tax Credits



Economic Development Opportunity

Source: https://www.seia.org/research-resources/solar-power-purchase-agreements



THANK YOU!

Anna Noucas

Project Development Manager (603) 828-2926 Anna.Noucas@solsystems.com

US SOLAR BACKGROUND – STATE RANKINGS

	Rank			Insta	llations (MW	dc)
State	Cumulative	2016	2017	Cumulative	2016	2017
California	1	1	1	19,817.7	5,225.2	2,603.8
North Carolina	2	4	2	4,308.3	1,014.3	1,201.3
Florida	10	9	3	1,355.2	404.₹	748.8
Texas	7	6	4	1,874.2	576.9	654.0
Massachusetts	6	8	5	2.0111	460.3	461.4
Minnesota	15	14	6	744.4	268.5	436.8
Arizona	3	7	⁷ C	3,116.5	656.4	416.6
South Carolina	18	20	12	510.5	105.6	395.9
Nevada	4	5_6	9	2,421.3	1,001.9	386.3
Virginia	17	470	10	619.5	192.4	381.3
New Jersey	5	10	11	2,389.9	392.7	356.6
New York	.11	12	12	1,252.9	294.2	319.4
Maryland	19	13	13	899.5	276.9	233.1
Oregon 🗼 🧲	19	18	14	461.5	123.9	223.5
Mississippi	26	37	15	228.4	7.1	218.2
Idahd	21	16	16	407.4	224.6	179.9
Alabama	24	22	17	257.6	103.4	151.9
Hawaii	14	19	18	807.8	107.5	142.8
Utah	8	2	19	1,599.0	1,240.5	110.0
Connecticut	20	21	20	420.5	105.3	94.6