# Monolith Update

Amy Ostermeyer, Monolith

Moderator: David Rich, Nebraska Public Power District





**Our vision** 

**Build the** world's leading clean hydrogen and materials company

# Clean hydrogen is a critical pillar of the energy transition

# Renewable energy



### **Key markets served:**

Electricity generation

# **Battery** storage



### **Key markets served:**

- Short-term electrical storage

# Clean hydrogen



### **Key markets served:**

- Agriculture
- Refining
- Chemical industries
- Steel industries
- Heavy duty transportation
- Marine and air transportation
- Long-term electrical storage

Clean hydrogen is essential to reach "net-zero" given its unique ability to eliminate hard-toabate CO<sub>2</sub> emissions – Monolith is the low-cost, CO<sub>2</sub>-free producer of clean hydrogen today



# Monolith produces clean hydrogen from electricity and natural gas

# No CO<sub>2</sub> emissions in the process







# menolith

Protected methane pyrolysis technology



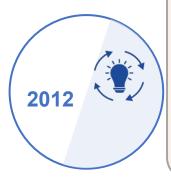
Monolith Nebraska facility **Commercialization of** technology complete



Valuable solid carbon

Monolith's proprietary methane pyrolysis technology uses renewable electricity to split natural gas into hydrogen and highly valuable solid carbon materials without emitting CO<sub>2</sub>

### The Monolith story



- Seaport plant demonstration (Redwood City, CA) is completed
- In 2015, the Seaport plant began producing hydrogen and valuable solid carbon
- Over the next three years, Monolith ran the plant to determine product range and reliability, demonstrate yield and stockpile samples for further testing

In Q2 of 2020. OC1 reached mechanical completion and began the commissioning phase

- OC1 ramped up and made its first customer deliveries
- Developed plans for expansion of OC1 into worldscale methane pyrolysis facility (OC2), including on-site upgrade of hydrogen into clean ammonia and monetization of valuable solid carbon into carbon black

- OC2 is FID-ready and will be online in 2025
- Continued expansion through replication of modular singletrain platform
- Robust 40+ project pipeline five near-term projects in development utilizing a colocation strategy within both existing and emerging hydrogen markets

2016-2018

Pilot plant

**Demonstration plant** 

Commercial unit

2021

**Future plants** 

- Co-founded by **Rob Hanson to** both build a profitable company and create a cleaner world
- Leveraged 20+ years of prior experience in methane pyrolysis development

2013-2015



- Successfully concluded Seaport pilot program and broke ground on its first commercial facility - OC1 in Hallam, NE
- The OC1 site offered abundant natural gas reserves, a central shipping location and a unique partnership with the Nebraska Public **Power District**



- Began developing additional sites to serve global demand for clean hydrogen and carbon black
- Aiming to serve the clean hydrogen, carbon black and ammonia demands of customers across North America and around the world

2022 & beyond

# Olive Creek I is the first commercial scale methane pyrolysis facility built in the US and Monolith is FID-ready on its next facility

Olive Creek I (C	DC1)
Production capacity	<ul><li>Hydrogen: ~4 ktpa</li><li>Valuable carbon: ~13 ktpa</li></ul>
Electricity	<ul><li>Avg. Load ~18 MW</li></ul>
Completion	■ June 2020
Location	<ul> <li>Nebraska, United States</li> </ul>
Technology	Full commercial scale reactor



Olive Creek II (	OC2)
Production capacity	<ul><li>Hydrogen: ~60 ktpa</li><li>Valuable carbon: ~180 ktpa</li></ul>
Electricity	• Avg. Load ~275 MW
Completion	<ul> <li>2025 (expected)</li> </ul>
Location	Nebraska, United States
Technology	Two 6-reactor trains (same scale as OC1)



# Management team with combination of technology development and execution capability...

#### Rob Hanson

#### Co-Founder, Chief Executive Officer, Director

- Co-founded Monolith in 2012
- Former global director of product management at **AREVA Solar**
- M.S. Mechanical Engineering, Stanford





#### James (Tim) Rens

#### Chief Financial Officer

- 30+ years of accounting / finance experience
- Former CFO at Philadelphia Energy Solutions, Executive AirShare, and CVR Energy
- B.S. Accounting, Central Missouri State





#### **Matt Harper**

#### Chief Information Security Officer

- Former Chief Information Security Officer for Devon Energy, and Cyber Special Agent with the Federal Bureau of Investigation
- B.A. Political Science and M.S. Public Administration, University of Missouri-Columbia





#### **Emily Olinger**

#### **Chief People Officer**

- Former Chief People Officer at Spreetail, VP of Client Experience at mySidewalk, and Director of Client Support at NRC Health
- B.A. Psychology, University of Nebraska, Lincoln





#### Dr. Tom Maier

#### Chief Technology Officer

- 35+ years of rubber / plastics experience
- Former R&D experience at Goodyear, Novagard, Americhem, and Tarkett North America
- Ph.D. Macromolecular Science and J.D., Case Western Reserve University; MBA, Wharton

### GOOD YEAR



#### **Amy Ostermeyer**

#### **EVP** of Development

- Former Director of Human Resources at Bryan Health and COO at Tabitha Healthcare
- J.D., University of Nebraska, Lincoln





#### **Phil Jovner**

#### VP of Manufacturing

- 25+ years of industrial manufacturing and operational leadership experience
- Has held several manufacturing leadership roles at various Koch assets including Georgia Pacific
- B.S. Chemical Engineering, USC







# ...is further supported by experienced directors and financial sponsors

#### **Directors**

### **Independent / Non-independent**

The Honorable **Bob Kerrey** Chairman





**Rob Hanson** CEO. Co-

Founder. Director A



AREVA

Bill Brady Co-Founder. Director





**Jonathan** Garfinkel Director



**Pieter** Houlleberghs Director

BlackRock.

Wonsang Cho Director





#### Supported by directors from existing shareholders

#### Financial and strategic sponsors













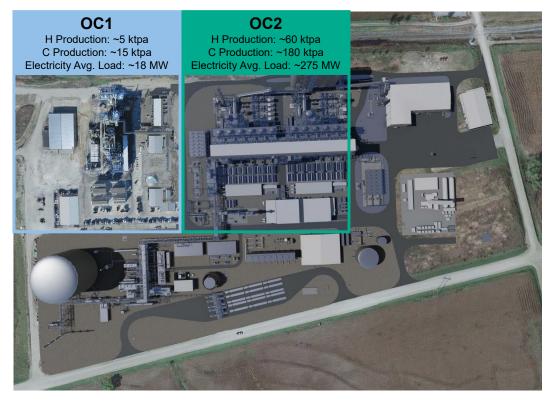






# OC1 to OC2 scale-up

Olive Creek II (OC2) Facility			
Capacity	Hydrogen Production: ~60 ktpa; upgraded to ~275 ktpa of Ammonia Carbon Black: ~180 ktpa		
Completion	2025 (expected)		
Location	Nebraska, United States		
Configuration	Two single trains (6 reactors and 1 back-end per train)		



### Front-end (core technology)

- Equipment supporting Monolith reactor all standard processing equipment with vendor guarantees
- OC2 scale-up multiplies OC1 process loops in parallel, no increased size in unit operations

#### Back-end

- Standardized carbon black process flow with the gold standard in equipment suppliers
- Monolith has successfully demonstrated quality carbon black pellets to the storage silos.

#### **Ammonia**

- Monolith has partnered with KBR, a global leader in ammonia synthesis
- Working in tandem with gas suppliers to ensure high purity hydrogen gas feed to a 300 ktpa synthesis loop





# **Monolith: IRA Bill Impact**

#### **H2 PTC Breakdown**

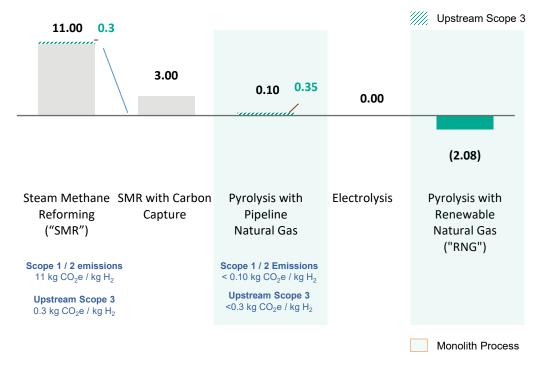
- Section 45V of the IRA creates a new 10-year incentive for clean hydrogen production for use or sale
- PTC applies to clean hydrogen production after 2022 at a qualifying facility on which construction starts before 2023
- Allows for 5-years of direct pay of tax credits; introduces a new concept of directly selling tax credits to unrelated parties
- Credit measures emissions up to the point of production (well-to-gate) using the GREET model
- Credit amount equals \$3.00 / kg <sup>(1)</sup> multiplied by the applicable percentage of emissions reduction, resulting in the following sliding scale (which is adjusted for inflation starting in 2023):
  - < <0.45 kg of CO2e: 100%</p>
  - 0.45 kg of CO2e 1.5 kg of CO2e:
     33.4%
- Additional optionality to claim ITC in lieu of PTC

(1) Subject to prevailing wage and apprenticeship requirements

#### **Line of Sight to Lowest Hydrogen Carbon Intensity**

#### Well-to-Gate (Scope 1 / Scope 2 and upstream Scope 3 kg CO<sub>2</sub>e / kg H<sub>2</sub>)

- >95% reduction in CO<sub>2</sub> emissions versus SMR
- Majority of emissions is Scope 3 emissions associated with upstream pipeline natural gas



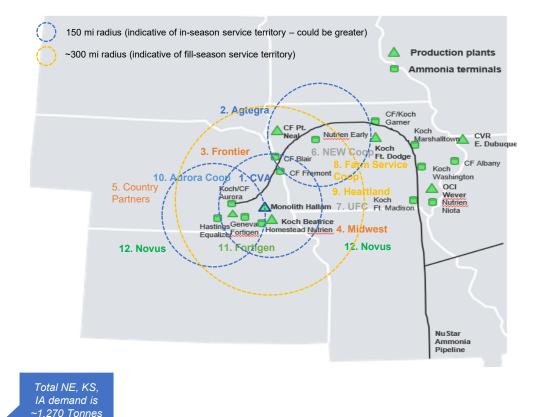
Note: Electrolysis and pyrolysis assume 100% renewable energy. RNG refers to "renewable natural gas" Sources: NREL Hydrogen Analysis (H2A) Production Models, Version 3.2108, Central SMR without CCUS; NREL Hydrogen Analysis (H2A) Production Models, Version 3.2108, Central SMR with CCUS; Based on third party study using GREET1\_2020 and AR5 GWP (CO2, N2O, CH4); NREL Hydrogen Analysis (H2A) Production Models, Version 3.2108, Central Electrolysis (Process emissions only); Based on third party study using GREET1\_2020 and AR5 GWP (CO2, N2O, CH4)



# Monolith potential ammonia market

- ~1,750 tonnes of Ammonia imported into the US Cornbelt to meet Ammonia demand
- Monolith's production will primarily be sold in Nebraska, northern Kansas, northern Missouri and western Iowa
  where sales will be primarily focused on the local market near the plant with additional sales requiring leasing offsite tanks to store product for sales in the spring, fall, and fill seasons

Updated Customer Forecasts (metric tons)				
CAS (Consolidated Ag Solutions)		45,000		
I. Central Valley Ag	40,000			
2. Agtegra	5,000			
WinField United (Land of Lakes)		85,000		
3. Frontier	30,000			
4. Midwest Coop	25,000			
5. Other (Country Partners + Others)	30,000			
Kiefer Group		15,000		
6. NEW Coop	6,000			
7. United Farmers Coop	9,000			
United Services Association		5,000		
8. Farm Service Coop	3,500			
9. Heartland Coop	1,500			
10. Aurora Coop		25,000		
11. Fortigen (Tetrad) - 50% Farmers Coop		30,000		
12. Novus		20,000		
Other Ag Retailers (Nutrien, Agriland, Helena)		30,000		
Industrial		20,000		
Kugler - Culbertson (ATS)	15,000			
Other (APP/Lyzine)	5,000			
Total		275,000		

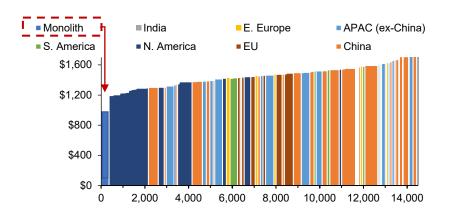




# Carbon Black enables a low-cost clean hydrogen solution without government incentives

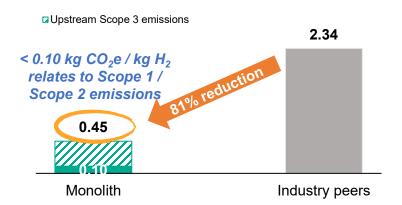
US carbon black cost curve (\$ / tonne)1

### Already competitive: The low-cost producer at scale



Carbon black CO<sub>2</sub> footprint (tonne CO<sub>2</sub> / tonne)

Reduced carbon footprint compared to competition



### The tire industry is focused on reducing their carbon footprint...

"Goodyear's net-zero goal and alignment to SBTi (Science Based Targets initiative), reflect our commitment to sustainability and reducing our carbon footprint." Richard Kramer. Goodyear Chairman, **CEO** and President

### Climate strategy by 2050

#### Achieve carbon neutrality across:

- Entire manufacturing base,
- Logistics operations,
- Raw materials and components supply chain

"In 2050, Michelin tires will be 100% sustainable throughout their entire life cycle." MICHELIN

#### long-term environmental vision 2050 and beyond:

"Bridgestone has announced its goal of achieving carbon neutrality in its long-term environmental vision for 2050 and beyond, along with its target of reducing absolute CO<sub>2</sub> emissions by 50% from 2011's level by 2030."



Source: Equity research and company documents

Note: Monolith hydrogen costs per kilogram allocate costs between carbon black and hydrogen on a mass basis; Allocated costs include electricity, natural gas, variable costs, fixed costs, operating and maintenance, and overhead; 2026 reference year chosen to reflect the first full year of OC2 operations. Equity research assumes respective capex per kWh of \$910, \$1,583, \$872, for SMR (Today), SMR & CCS (Today), and Electrolysis (Today), natural gas prices of \$3.00 / MMBtu, methane pyrolysis (2030) assumes power prices of \$20 / MWh, Electrolysis (2030) assumes capex per kWh of \$269 and power prices of \$20 / MWh

### OC2 is FID-ready



### **Already completed**

### **Engineering status**

- ✓ Proven core technology
- ✓ FEED complete with Kiewit
- Lump-sum turnkey EPC contract with appropriate performance and schedule LDs
- ✓ KBR selected for ammonia technology

### **Commercial status**

- Facility is fully permitted for construction
- √ 65-year lease on site
- 5-year incentive (low-cost) electricity rate schedule
- Long-term power agreement beyond the 5year incentive period
- ✓ 20+ year pipeline agreement for natural gas delivery

#### **Market status**

MOUs in place with key tire customers for carbon black offtake

### **Financing status**

Received conditional commitment for a \$1.04 billion loan from the US DOE Advanced Fossil Energy Projects program established via the Title XVII Innovative Energy Loan Guarantee Program at attractive rates with a 10-year maturity



### **Next steps**

- EPC contract to be executed
- Negotiate long-term renewable electricity agreement(s)
- Convert portion of MOUs to offtakes with margin protection
- Project equity financing



