

BEING ABOVE AVERAGE IN AN ALL OF THE ABOVE ENERGY WORLD

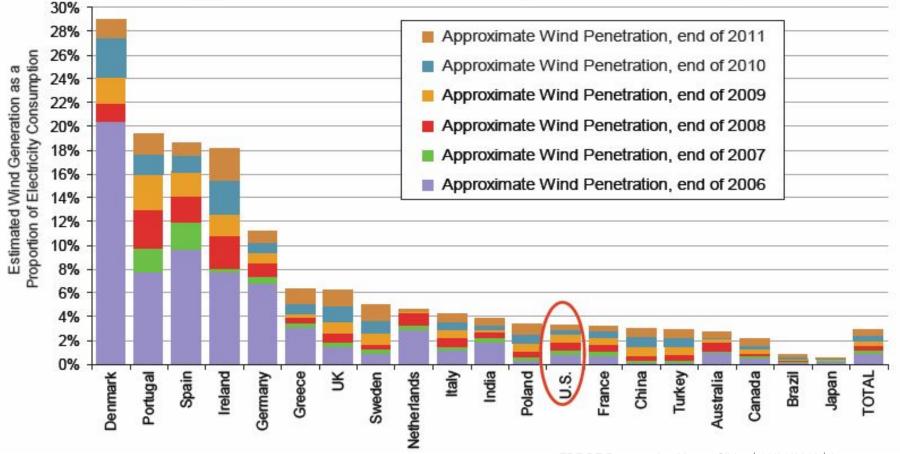
Jim Walker EDF Renewable Energy October 2012

WIND AND WATER POWER PROGRAM



Energy Efficiency & Renewable Energy

U.S. Lagging Other Countries in Wind As a Percentage of Electricity Consumption



EDF RE Presentation Master Slides 10/31/2012 8

Wind Power in the U.S. Today

- The U.S. wind industry hit
 50,000 MW of cumulative wind capacity during August 2012
- Wind energy costs continues to decline making wind energy cheaper than new nuclear or coal plants and close to competitive with natural gas in the United States

89% of American voters

84% of Republicans | 88% of Independents | 93% of Democrats

believe increasing the amount of energy the nation gets from wind is a good idea

WIND IS TRULY BIPARTISAN

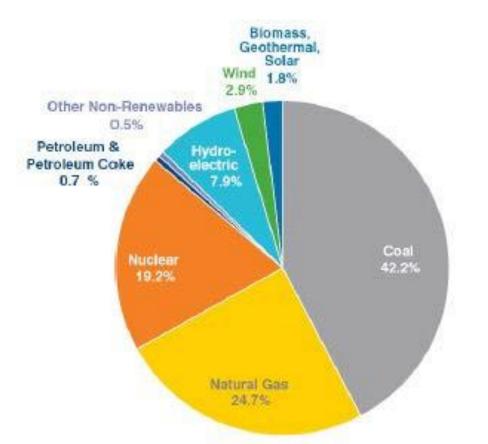
- 67% of wind manufacturing facilities are in GOP districts.
- ✓ 80% of the wind turbine capacity in the U.S. is installed in GOP congressional districts.
- ✓ 71% of all Republican districts have wind manufacturing or a wind project

Wind Projects & Wind-Related Manufacturing Locations, by Congressional District

Based on best available data as of November 30, 2011



U.S. Electricity Generation Mix in 2011



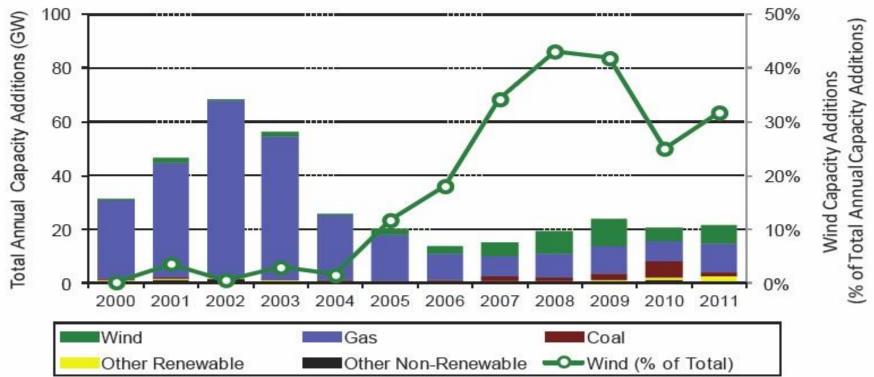
In first 6 months of 2012 gas and coal had equal shares of production

• Wind provided 2.9% of U.S. electricity in 2011

 Electricity from wind power capacity in the U.S. will supply the equivalent of: 12.2 million American homes. Also equivalent to output of 11 nuclear power plants and 44 coal-fired power plants



Wind Power Comprised 32% of Electric Generating Capacity Additions in 2011

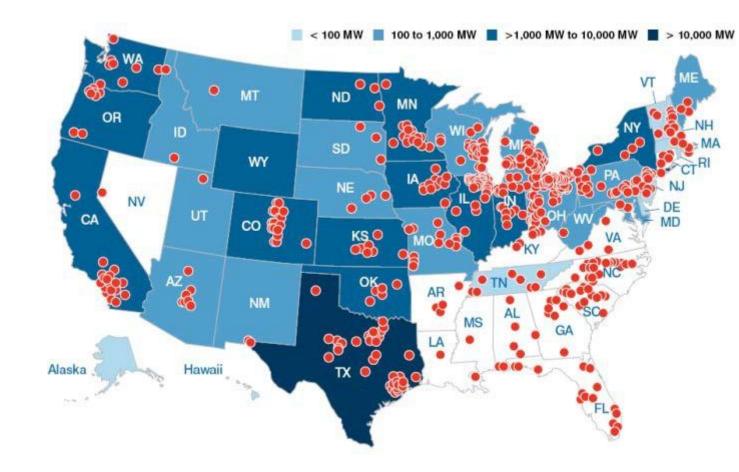


 Wind power in 2011 was again the 2nd-largest resource added (after gas, and for the 6th time in the past seven years)

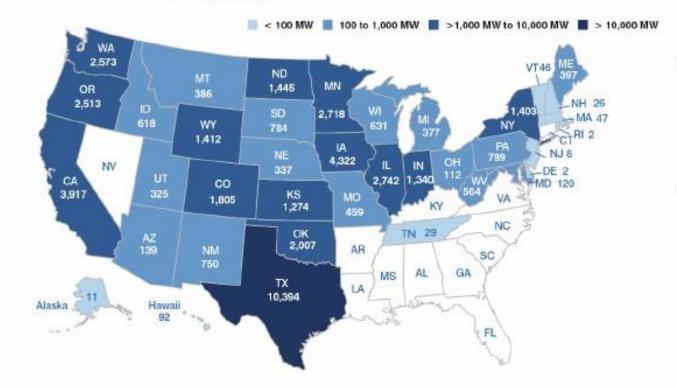
8

Wind Manufacturing Growth

- 472 facilities in 44 states
- 12 fold growth over four years
- Domestic content up to 67% from 25%



U.S. Wind Power Capacity Installations by State in 2011



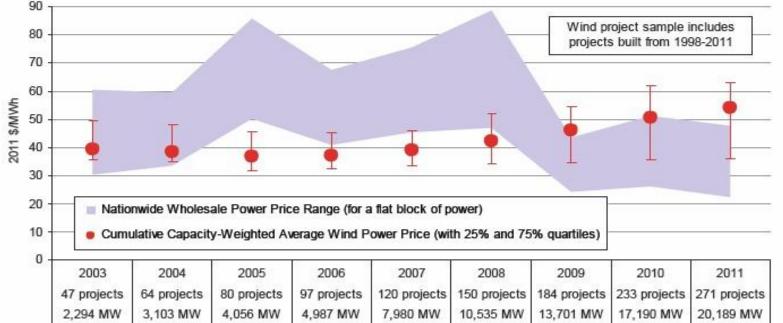
- » 38 states have utility-scale wind installations.
- » 14 states have more than 1,000 MW installed.

Source: AWEA U.S. Wind Industry Annual Market Report Year Ending 2011





Low Wholesale Electricity Prices Continued to Challenge the Relative Economics of Wind Power

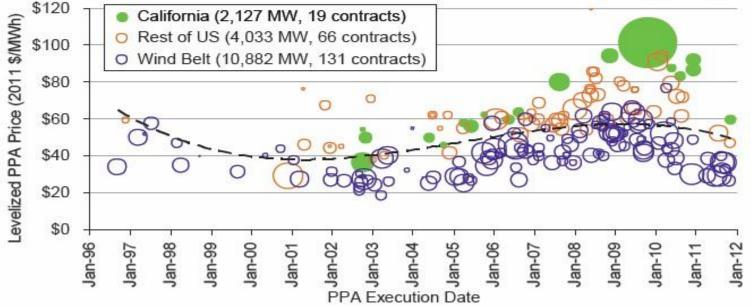


- Wholesale price range reflects flat block of power across 23 pricing nodes across the U.S.
- · Recent wholesale prices reflect low natural gas prices, driven by weak economy and shale gas
- Price comparison shown here is far from perfect see full report for caveats

50



Focusing on a Smaller Sample of Full-Term PPAs Demonstrates that Levelized Wind Prices Declined in 2011 and Vary by Region

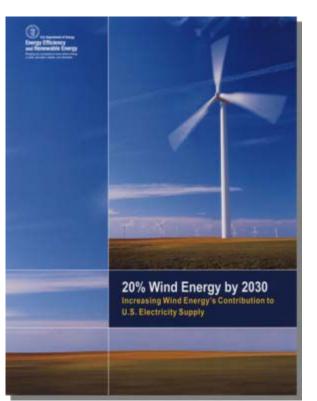


Full-term (rather than historical) data allow for a calculation of levelized prices over the entire PPA duration

Among the sample of PPAs signed in 2011, the capacity-weighted average levelized price is \$35/MWh, down from \$59/MWh for PPAs signed in 2010 and \$72/MWh for PPAs signed in 2009

Future Potential of Wind Energy in the U.S.

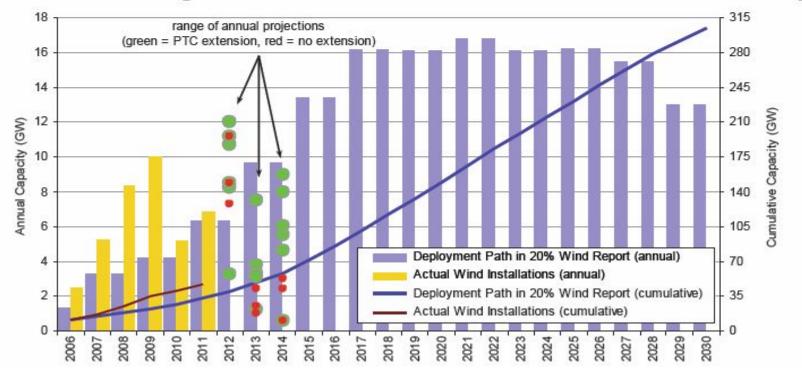
- 20% Wind Energy by 2030 Bush Administration Report Identifies the Path
- U.S. Department of Energy: "The U.S. possesses sufficient and affordable wind resources to obtain at least 20% of its electricity from wind by the year 2030."
- Over 500,000 total jobs would be supported by the wind industry
- 46 states would have wind development by 2030 under the 20% Vision
- Avoids construction of 80 GW of new coal power plants





U.S. Is on a Trajectory that May Lead to 20% of Electricity Coming from Wind

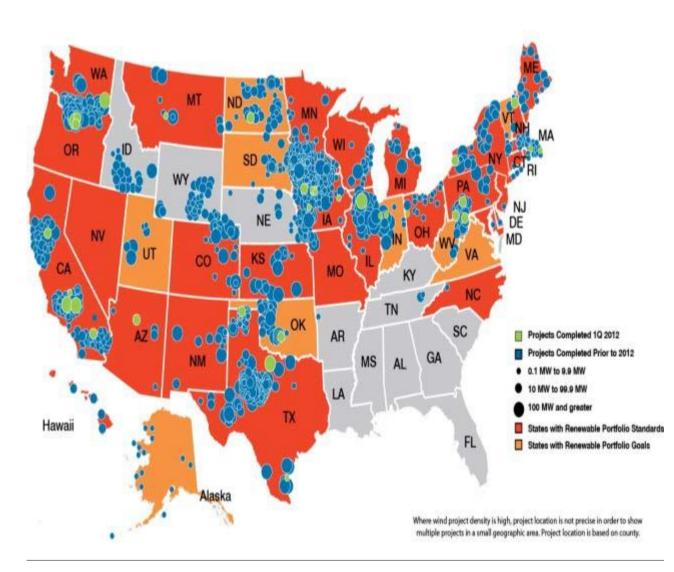
But ramping up further to ~16 GW/year and maintaining that pace for a decade is an enormous challenge, and is far from pre-determined; forecasts for growth in 2013 and 2014 are below the 20% trajectory



62

Key Policy Drivers in the U.S. - RPS

 State RPS: State Renewable Portfolio Standards have created a market for wind with over 90% of the renewable energy build in states with RPS programs or goals.





Uncertainty Reigns in Federal Incentives for Wind Energy Beyond 2012

- Commercial wind projects placed in service before the end of 2012 have access to either the PTC or ITC
- Treasury cash grant program available for projects that were under construction by the end of 2011 and placed in service by the end of 2012
 - > 60% of the new wind capacity installed in 2011 elected the cash grant
- First-year "bonus depreciation" at 100% through 2011; reverted back to 50% for 2012 (and slated to disappear altogether in 2013)
- The Section 1705 loan guarantee program has wound down: program closed on four loan guarantees to wind projects totaling 1,024 MW, 285 MW of which were online by the end of 2011
- With PTC, 30% ITC, 30% cash grant, and bonus depreciation all currently scheduled to expire at the end of 2012, the wind sector is currently experiencing serious federal policy uncertainty, and therefore rushing to complete projects by the end of the year

PRODUCTION TAX CREDIT (PTC)

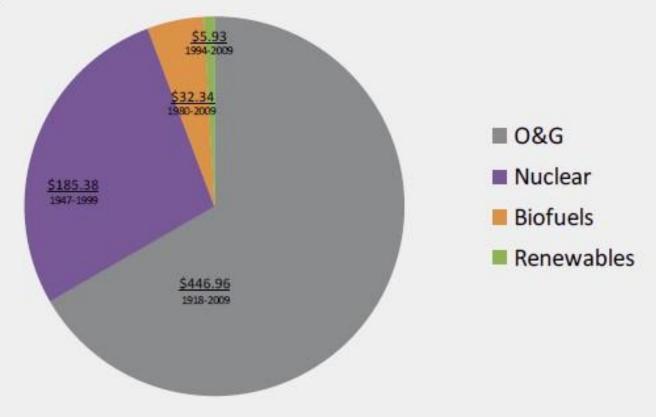
- 2.2 cents/kWh federal tax credit for 10 years
- Extended 7 times since 1992
- Expires at the end of 2012 but it is urgent that it is extended this year as manufacturing jobs are already disappearing
- PTC extension will create and save 54,000 jobs; expiration will kill 37,000



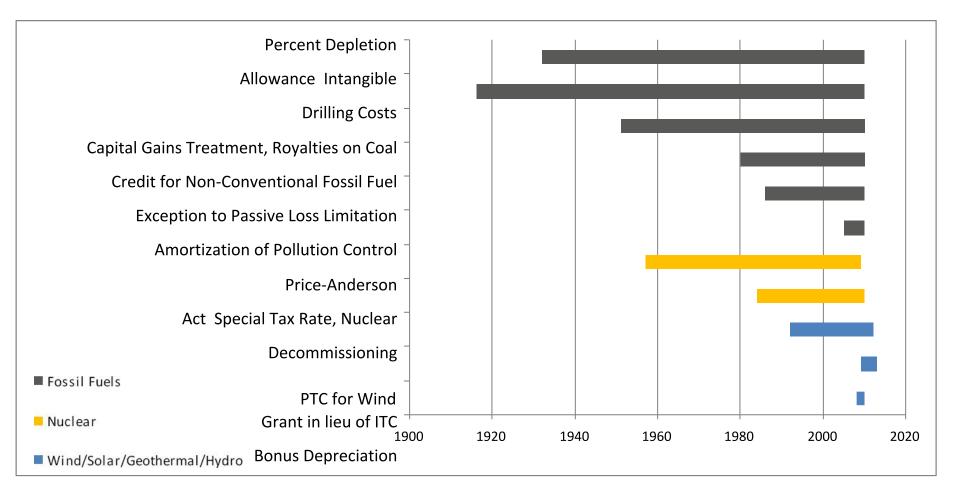


Cumulative Historical Federal Subsidies

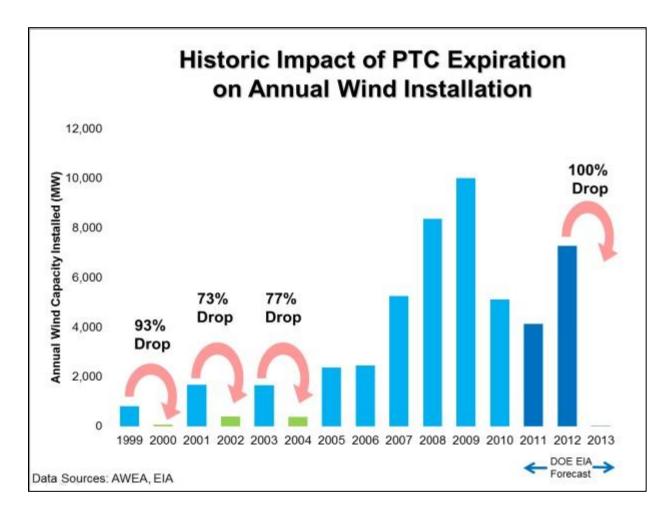
2010\$, BILLIONS



All Domestic Energy Has Had Long-Term Support, Except Renewables



The PTC Past and Future (?)



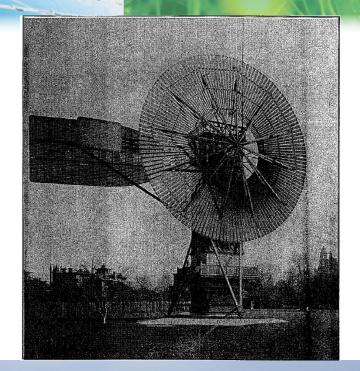
Renewing the Production Tax Credit (PTC), which expires at the end of 2012 is the priority policy goal of AWEA.

 Without PTC extension, wind additions could shrink to 2 GW/yr Some Wind Turbine Technology History BENDIX 1981



GE 1888







EDF RE Presentation Master Slides | 10/31/2012 19



NEW TURBINE TECHNOLOGY A GAME CHANGER

2012 turbines have 60-80% more output from same bill of materials as 2002

ecomagination

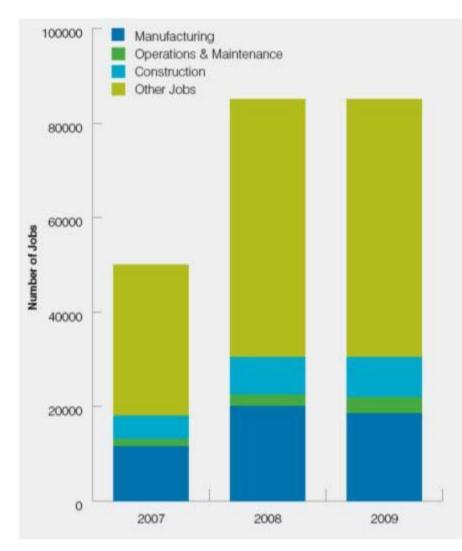
1.6 - 100 Wind turbine

GE continues to advance its 1.5 MW wind turbine series product line with the introduction of GE's 1.6-100 meter wind turbine. This latest development in turbine technology increases the rotor diameter on the 1.6 from 82.5 meters to 100 meters, increasing the capacity factor.Focusing on performance, reliability, efficiency, and multigenerational product evolution, GE's 1.6-100 meter wind turbine creates more value for our customers.





U.S. WIND INDUSTRY EMPLOYS 85,000 [?]



Other jobs include: some manufacturing, parts related services (repair shops, equipment manufacturers and suppliers) financial and consultant services (financiers, accountants, consultants), developers and development services (developers, land acquirement, permitting, wind resource assessors), contracting and engineering services (contractors, electrical engineers, mechanical engineers, civil engineers), transportation and logistics

> Coal Industry Employment, per USDOE: 82,000



Wind Power Remains Cost-Competitive

LAZARD

LAZARD'S LEVELIZED COST OF ENERGY ANALYSIS-VERSION 6.0

Unsubsidized Levelized Cost of Energy Comparison

Certain Alternative Energy generation technologies are cost-competitive with conventional generation technologies under some scenarios, before factoring in environmental and other externalities (e.g., RECs, transmission and back-up generation/system reliability costs) as well as construction and fuel cost dynamics affecting conventional generation technologies



Source: Lazard, June 2012

TRANSMISSION ACCESS KEY

- While prospects for a "Green Power Superhighway System" on the scale of the Interstate Highway system have faded, additions to grid are underway.
- Nebraska uniquely situated.





POLICY STATUS & PATH FORWARD FORWARD

ALL OF THE ABOVE ENERGY OPTIONS

Gases

- Shale gas revolution changes energy landscape
- But long term markets and pricing still highly uncertain
- Wind now a mature technology with fixed pricing and declining costs

Liquids

- Big energy story in North America for next decade is liquids not gases
- Solids
 - Nuclear renaissance on hold since Fukushima but existing fleet highly efficient
 - Coal CCS still in R&D phase; EPA regulations likely to impact all but cleanest part of existing fleet.

Negawatts

Efficiency still among the most cost effective options

Photons

 Solar PV costs coming down rapidly and now attractive in SW RPS markets



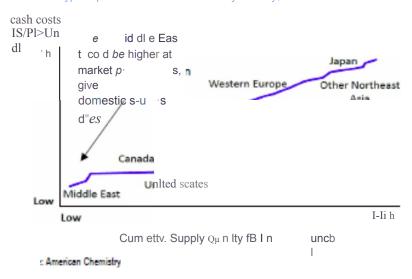
A shale gas-fueled industrial revolution in, North America...

Natural gas looks likely by the end of the decade to be able to support globally competitive energy-intensive industries, with energy input costs among the lowest in the world

Simplified ethylene flow chart Food Packaging. Low Density Polyethylene Film, Trash Bags. (LDPE) and Diapers, Toys, Linear Low Density Housewares Polyethylene (LLDPE) Siding. Hospewares, Crates, fligh Density Window Drum, Bottles, Food Frames, Polyethylene Containers (HDPE) Swimming Pool Lisers. Pipes Ethylene Dichloride Vinyl Chloride PVC Automotive Ethylene Glycol Ethylene Antifreeze Oxide Fibers Pantyhose, Clothing Ethtnc I thy lo... Carpets Polyester Resin Bottles, Miscellaneous Models, Polistarene Cups. Retint Ethylbergen Styrene Styrene Independent Lange crylonitril Harmon Resins Detergent Linear Styrene Alcohob Tires, Butadiene Frankwar Rubber Sealants Vinpl Adhesives, Acetate Coatings, Styrene Testile/ Butadierre Carpet Paper Latex Backing Paper Finishing, Miscellaneou Flooring Miscellaneous Chemicals

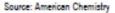
The impact of liquids drilling extends far and wide :

...and could take advantage of low costs of production



Typical petrochemical cost curve by country, 2010

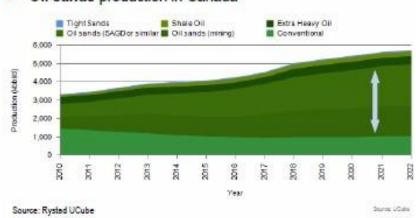
- Industrial demand could accelerate through the end of the decade, M1h direct results in petrochemicals, fertilizers, steel, and other energy intensive industries
- This would not be a boom-and-bust three-year cycle, and could last for a good number of generations





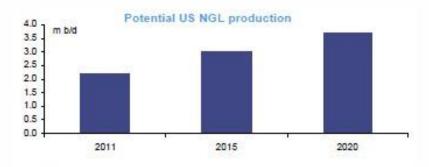
Oil supply growth: no end in sight?

Four incremental sources of liquids growth could make North America the largest source of new supply in the next decade...

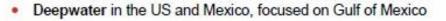


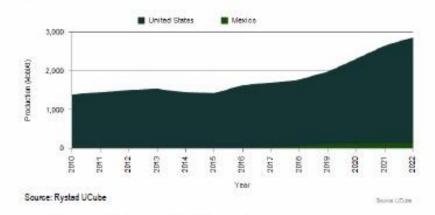
Oil sands production in Canada

NGLs associated with the production of natural gas

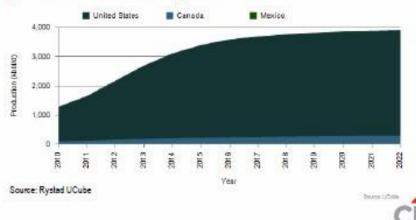


Source: CIRA





Oil from shales and tight sands



REASONS FOR WIND DEVELOPMENT IN THE U.S. REMAIN UNCHANGED

- Inexhaustible resource with over 10,000 GW of developable potential, enough to power the U.S. many times over
- Known long-term pricing of wind offers utilities a hedge against fuel price volatility risk
- Zero air impacts provides utilities a hedge against oncoming environmental regulations
- Zero water use avoids competition with fuel extraction and thermal generation in arid regions of the U.S.
- Cost of wind declining and in competitive zone for portfolio additions

ACTIVITY AT FEDERAL LEVEL ON LONG TERM ENERGY POLICY

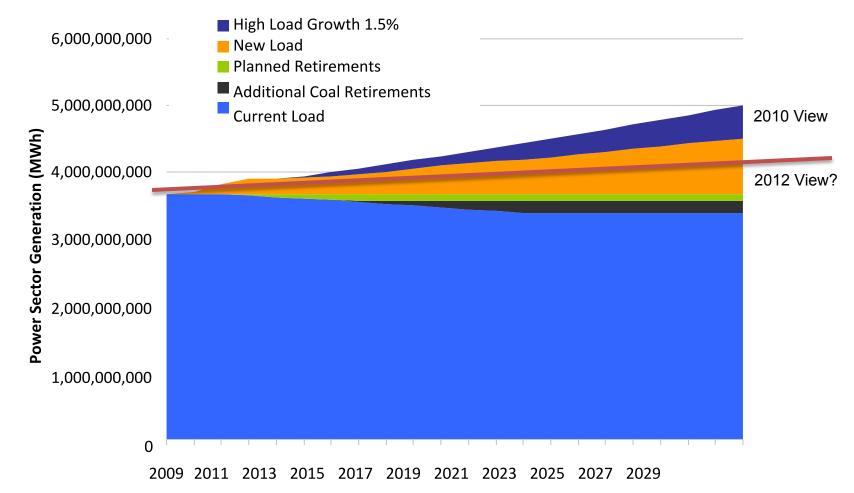
"This page left deservedly blank" (same as in 2010)



ACTIVITY AT FEDERAL LEVEL ON LONG TERM ENERGY POLICY

- → Production Tax Credit Not Extended
- → National Clean Energy Standard Not Passed
- → Transmission Reform Legislation Not Passed

LOOKING AHEAD: MARKET FOR NEW GENERATION CHALLENGING



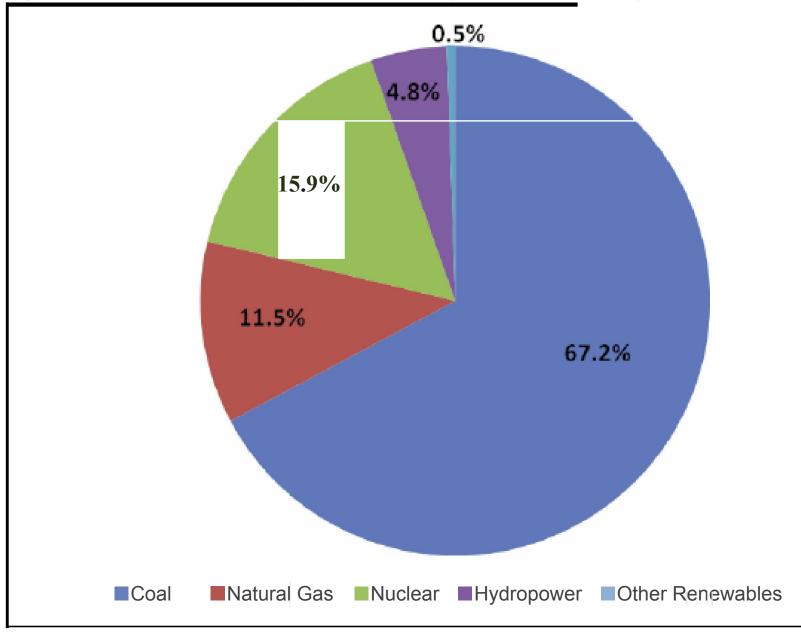




WHAT ABOUT NEBRASKA?



Figure 1. Nebraska Electricity Generation by Fuel Source, July 2012



FEDERAL POLICY IN '70S AND '80S SUPPORTED COAL AND NUCLEAR

- 1978 "Powerplant and Industrial Fuel Use Act" (PIFUA)
 - Reduced tariffs on buying East German bobsleds and luges so our Winter Olympic teams could be competitive (one paragraph)
 - Required all baseload fossil power plants to either use coal or be coal capable (30+ pages)
 - Restricted natural gas power plants to no more than 15% of peak demand
 - Not repealed until 1987
- Nuclear supported even after 1979 Three Mile Island incident
 - Nebraska nuclear plants built in early 1970s
- Public Power financing facilitated construction of capital intensive facilities



2009 NATIONAL ACADEMY OF SCIENCES STUDY QUANTIFIED DAMAGES FROM COAL PLANTS IN CENTS/KWH (NEBRASKA LOOKS PRETTY GOOD)

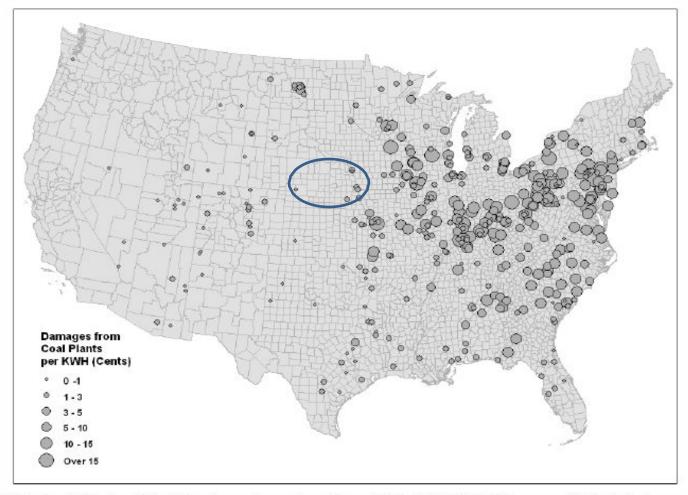
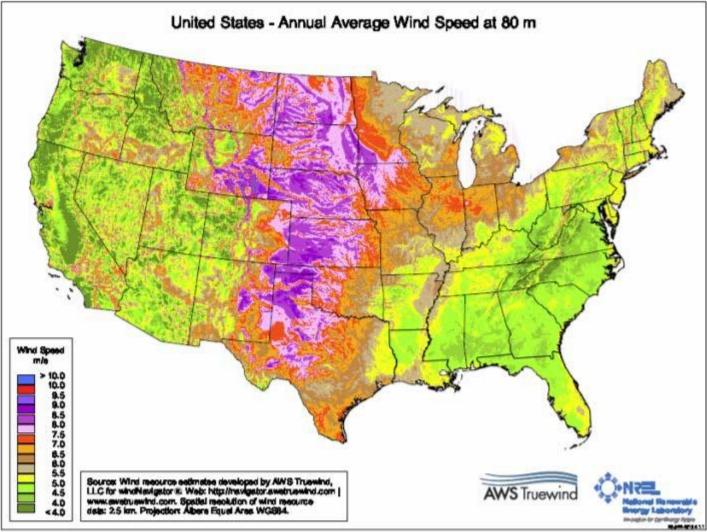


FIGURE 2-8 Regional distribution of air pollution damages from coal generation per kWh in 2005 (USD 2007). Damages related to climate charge are not included.

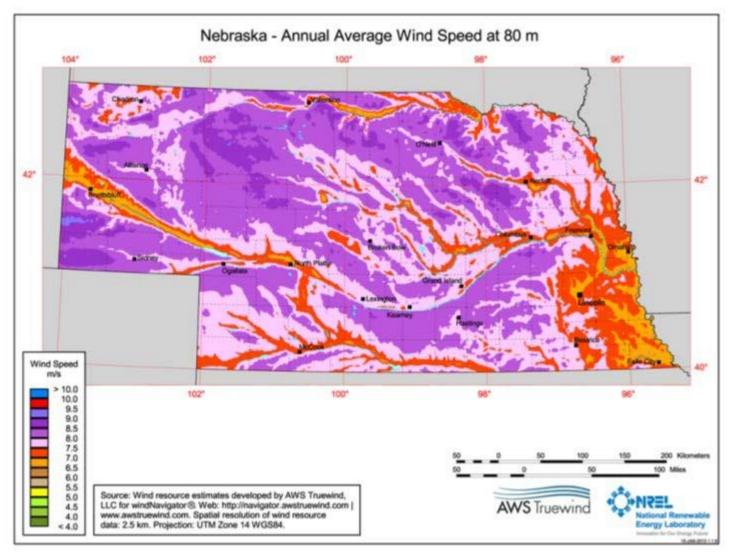


WHO KNEW NEBRASKA WAS SO WINDY?



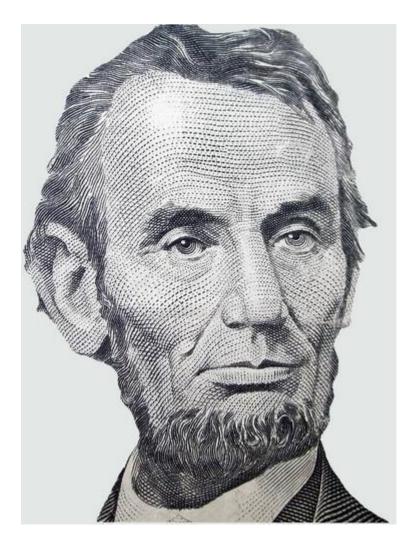


NEBRASKA HAS HUGE WIND POTENTIAL





•Of all the forces of nature. I should think the wind contains the largest amount of motive power—that is, power to move things. Take any given space of the earth's surface— for instance, Nebraska; and all the power exerted by all the men, and beasts, and running-water, and steam, over and upon it, shall not equal the one hundredth part of what is exerted by the blowing of the wind over and upon the same space. And yet it has not, so far in the world's history, become proportionably valuable as a motive power. It is applied extensively, and advantageously, to sailvessels in navigation. Add to this a few windmills, and pumps, and you have about all. ... As yet, the wind is an untamed, and unharnessed force; and quite possibly one of the greatest discoveries hereafter to be made, will be the taming, and harnessing of it.



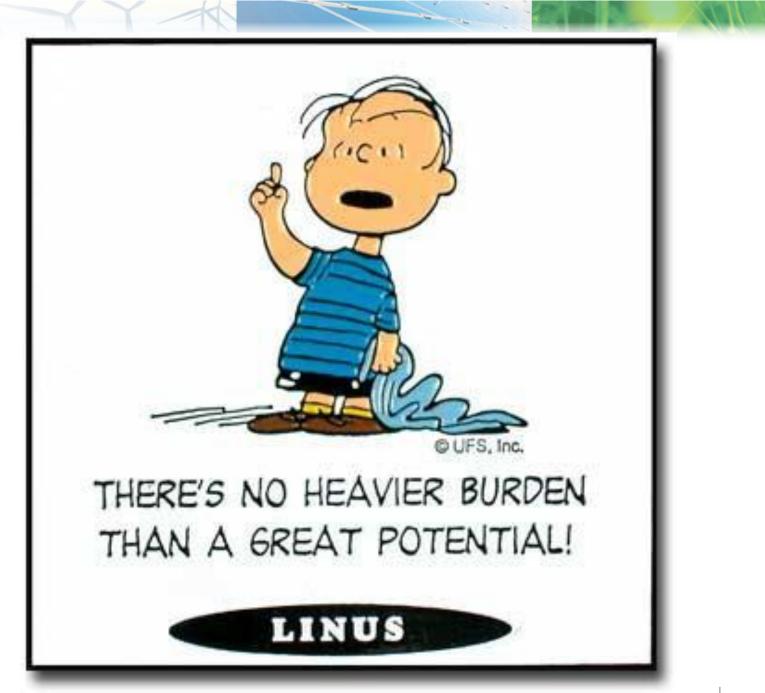
NREL DATA SAYS NEBRASKA IS THE 3RD WINDIEST STATE

	Windy Land						
	30% Gross Capacity Factor at 80m			Wind Energy Potential		Wind Energy Actual	
Rank	State	Total Area of State (km ²)	Available Wind Land as % of State	Potential Installed Capacity ³ (MW)	Potential Annual Generation (GWh)	Actual 2009 Installed Wind Capacity (MW)	Percent of Potential MW installed
1	Texas	435,639	56%	1,901,530	6,527,850	9,506	0.50%
2	Kansas	211,861	89%	952,371	3,646,590	1,026	0.11%
3	Nebraska	199,628	92%	917,999	3,540,370	153	0.02%
4	South Dakota	193,828	88%	882,412	3,411,690	313	0.04%
5	Montana	232,769	50%	944,004	3,228,620	375	0.04%
6	North Dakota	182,375	84%	770,196	2,983,750	1,203	0.16%
7	lowa	134,900	78%	570,714	2,026,340	3,670	0.64%
8	Wyoming	146,166	44%	552,073	1,944,340	1,101	0.20%
9	Oklahoma	123,244	57%	516,822	1,788,910	1,130	0.22%
10	Minnesota	121,885	45%	489,271	1,679,480	1,796	0.37%



U.S. Per Capita Electricity Use By State In 2010

Ranking	State	Population (thousands)	kWh (millions)	kWh per capita
1	Wyoming	564	15,475	27,457
2	Kentucky	4,339	93,686	21,590
3	District of Columbia	602	11,972	19,896
4	North Dakota	673	13,100	19,477
5	Louisiana	4,533	85,461	18,852
6	South Carolina	4,625	82,809	17,903
7	Alabama	4,780	82,654	17,293
8	West Virginia	1,853	32,039	17,290
9	Mississippi	2,967	49,829	16,793
10	Arkansas	2,916	48,167	16,519
11	Indiana	6,484	105,782	16,3 <mark>1</mark> 5
12	Nebraska	1.826	29.757	16.293
	United States	308,746	3,749,985	12,146
46	New Hampshire	1,316	10,909	8,286
47	Alaska	710	5,648	7,952
48	New York	19,378	144,693	7,467
49	Rhode Island	1,053	7,825	7,434
50	Hawaii	1,360	10,016	7,363
51	California	37,254	250,384	6,721



MANY POTENTIAL BENEFITS

- Good jobs in rural areas
- A second crop land lease payments \$2,667/MW/year
- Export power sales to keep rates low now and in future
- Property taxes \$3,940/MW/year
- Water savings 1,840 million gallons for every 1,000 MW built
- CO2 reductions like taking 70,000 cars off the road for every 1,000 MW operating



CHALLENGES

- No investor owned utilities to make direct use of federal tax incentives or earn rate based returns
- But access to public power bond financing an advantage
- Among the lowest electric rates in the country
- Significant investment in coal generation
- No State RPS; utilities likely exempt from any federal CES due to size
- Low local demand
- Lack of transmission for large exports of wind



A REALISTIC PLAN – WHAT CAN NEBRASKA DO NOW TO GET READY FOR THE FUTURE?

- Keep track of the economics you should have been pleasantly surprised (Xcel NextEra PPA at \$27.5/MWH)
- Keep going after those green jobs
 - But manufacturers need some local markets
- Don't get left out of transmission opportunities
- Go for end use efficiency "no transmission required"
- Build on strengths
 - Rail network, central location, insurance and financial services
- Remove barriers
 - Sales tax exemption



PLAN PART 2

Do your siting homework ahead of time

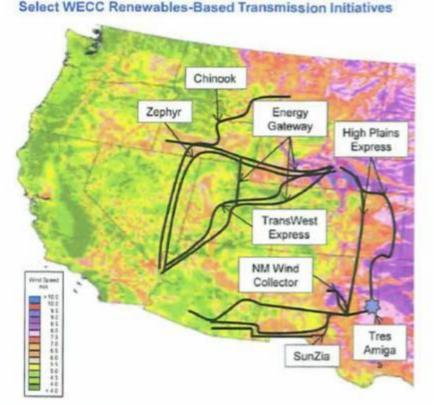
- Map wildlife and habitat on state and regional basis
- Anticipate radar and other National Airspace issues
- Plan Transmission corridors to avoid sensitive areas

Use the educational system

- Training engineers, wildlife biologists, technicians, developers
- Research wind/wildlife interactions, grid integration, small wind, etc., etc.
- Educate & involve the public
 - Community wind, small wind in addition to big wind
- Combine with state's leading role in Bio-energy



WECC Transmission Initiatives Link Resource to Load



Note: Locations are approximate; map is not comprehensive of all transmission upgrades proposed in the region; not all transmission lines are focused on just wind, and could carry other renewables and conventional power; wind speeds based on 80 meter hub height Source: NREL, IHS Emerging Energy Research

Analysis

PacifiCorp's Energy Gateway project is a three-part, 6 GW line designed to supply the growing demand of the US Pacific Northwest and Southwest

- The project has a South, West, and Central portion, with segments of the Gateway Central under construction for completion in 2010
- Remaining 500 kV segments are scheduled to come online between 2013 and 2019

TransCanada had mixed success in its transmission open season for the 3 GW, 500 kV Chinook and Zephyr HVDC lines

- TransCanada filled the entire capacity of its Wyoming-originating Zephyr line, awarding 2.1 GW to Pathfinder Renewable Energy and the remainder to EDP-Horizon and BP. TransCanada anticipates the line to be in operation in 2015 or 2016
- TransCanada was unable to auction the capacity of the Montana-based Chinook line due to lack of interest, and has extended its open season to developers until the end of 2010

The High Plains Express (HPX) is a 3.5 GW to 4 GW AC line that will connect to the Tres Amigas Superstation and coordinate with other lines.

- The Tres Amigas Superstation will be a 5 GW superconducting hub in Clovis, New Mexico that will interconnect the Western, Eastern, and Texas Interconnections
- The route of the HPX overlaps with the New Mexico Wind Collector, SunZia, and the Wyoming-Colorado Intertie and HPX are working on coordinating development with these lines
- The SunZia will be capable of handling up to 4.5 GW of capacity and is currently undergoing WECC's Three Phase Rating Process to determine total capacity

Multi-state, multi-billion-dollar transmission proposals seek to link the best wind resource to demand regions in the US Southwest



WILL NEBRASKA HAVE THE RIGHT CONNECTIONS? COMPARED TO THE TRANSCONTINENTAL RAILROAD THIS SHOULD E

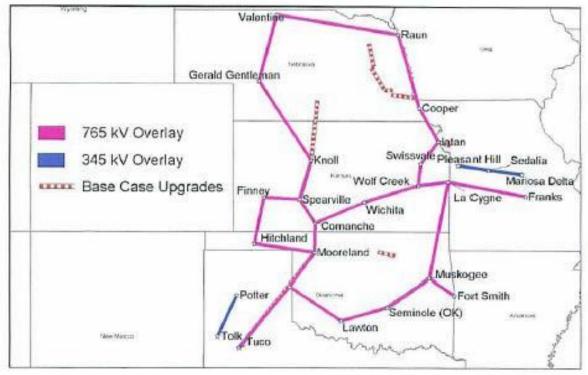
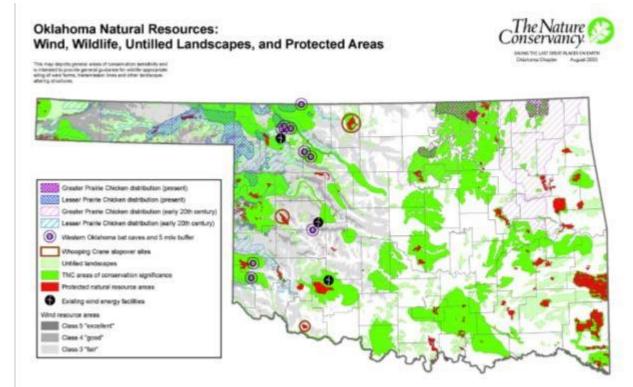


Figure 4: Base Case Conceptual EHV Overlay



TAKE SITING CONCERNS SERIOUSLY NE HAS TIME TO PREPARE AND TAKE CARE – MINIMIZING IMPACTS MINIMIZES RISK AND DELAY (WHERE IS NEBRASKA'S MAP?)



Present Deater and Losser Prene Dratter statisticates The Nature Conservancy, Disantoria Chaster (UL) will converse to the Bullan Anin Newent Carller and the Oscilarea Department of Waldle Conservation strongy 2000



January 2006 Peterseny 2 Confect and Confect Confect and Confect a

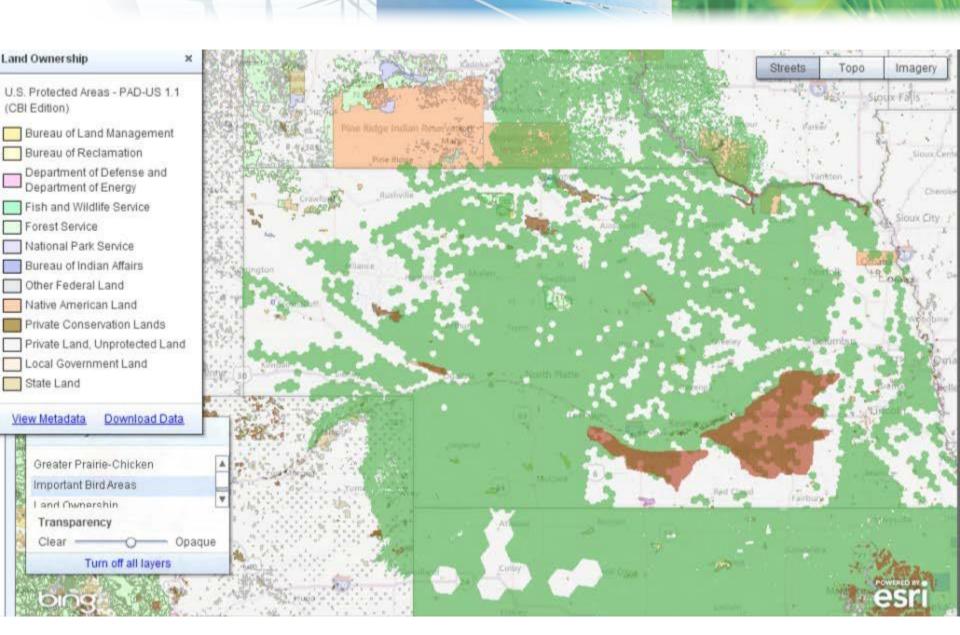
Politicited nutrical associate parasitisate partia, vicibite nanagement anexes. Hastrow particip, politicited frances, wild for enlogen, and Nation Conservatory, preserves. The Nation Conservatory, Ordanamo Diagtor Brits, Petersary 2001

Credited Barrissone Control and Western Old Arons Online Wages 2003 Circles Landscapes of the Small Rates The Nature Conserving, Without Element Center Realistic Characterism, Orlinhumo Departer DrS, Annaez 2001 Western Ditalitoria Tell covers The Nature Conservancy, Ditalitoria Display (20), January 2008

Weaping Crare exposer whe Weathed Transit & Pain and Webbe Service Weaping Crare equilage, 1967–1989 The Televic Conserving, Distribute Chapter Drift, February 2001

Wed Issouth weak Oliahona 20rd Power Industry weakspythistak withlowpi August 2008

I 57



Important Bird Areas Greater Prairie Chicken



THE POTENTIAL

According to the National Renewable Energy Lab if Nebraska met their national target of the developing 7800 MW of wind (US Department of Energy 20% Wind by 2030) the twenty year pay back to Nebraska would be \$570 million in increased property tax payments, \$547 million in lease payments to Nebraska ranchers and farmers, upwards of \$14 billion dollars in private investment, 64,000 FTE in construction and operation jobs.



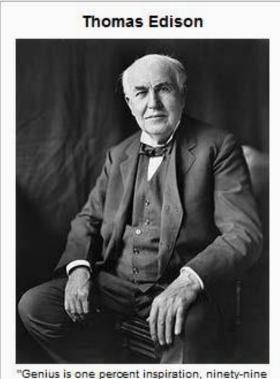
A LONG TERM VISION

- State nameplate capacity about 8,500 MW
- Per NREL NE has at least 7,800 MW developable wind resource.
- Power agencies jointly plan for portfolio of the future efficiency, gas, clean coal, nuclear, wind
- Define Competitive Renewable Energy Zones (CREZ) within the state considering wind resource, environmental and transmission issues for up to 7,800 MW of wind
 - Two year process ready when market should pick up
- Develop joint procurement and financing mechanisms to protect ratepayers
 - Bond financing and cooperative bargaining for turbines and balance of plant and transmission for export development over 10-15 years
 - Pace procurement to limit rate impacts, but give credit to efficiency, gas, coal costs avoided.
- Just do it



"IT'S TOUGH TO MAKE PREDICTIONS, ESPECIALLY ABOUT THE FUTURE" (YOGI BERRA, OR NEILS BOHR, MARK TWAIN, WINSTON CHURCHILL, GROUCHO MARX, ETC.)

- Nebraska has huge renewable energy potential
- With preparation, it can create its own luck
- Wind is now an "overnight success," and it only took 30 years to get here.
- Nebraska has all the tools to be another "overnight success" in renewables
- But the time has come to live up to its championship potential



 – Thomas Alva Edison, Harper's Monthly (September 1932)

